

# LISA LECHNER

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## RESEARCH INTERESTS

- International Political Economy  
(trade, tax, investment)
- International Organizations
- Quantitative Methods
- Network Analysis
- Automated Text Analysis
- Big Data

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## EDUCATION

- Oct. 2013 - Sept. 2017 **PhD Political Science**  
Department of Political Science and Sociology  
International Politics  
University of Salzburg, Austria  
Supervisor: Prof. Andreas Dür  
Committee: Prof. Andreas Dür, Prof. Layna Mosely, Assoc. Prof. Gabriele Spilker  
Title: “The Political, Social, and Ecological Weight of Preferential Trade Agreements”  
(defended 2017-09-20; Grade: very good)
- Sept. 2016 - Dez. 2016 **Graduate Research Fellow**  
Centre for International Peace and Security Studies  
McGill University, Montreal, Canada  
Supervisor: Prof. Leonardo Baccini
- Oct. 2008 - Nov. 2013 **Diploma in International Economics**  
University of Innsbruck, Austria  
including one year at Audencia Nantes, École de Management Grande École, Nantes, France
- March 2008 - June 2013 **Bachelor in Political Science**  
University of Innsbruck, Austria

## PROFESSIONAL EXPERIENCE

- since November 2018 **Assistant Professor in Political Science Methods**  
University of Innsbruck, Austria
- since June 2018 **Post-Doctoral Researcher**  
H2020 Project *RESPECT*  
World Trade Institute, University of Bern, Switzerland
- Oct. 2017 - Sept. 2018 **Post-Doctoral Researcher**  
ERC grant on TRADEPOWER directed by Prof. Andreas Dür  
University of Salzburg, Austria
- Oct. 2013 - Sept. 2017 **Research Assistant for International Politics**  
inter alia working on the Design of Trade Agreements Project (DESTA)  
University of Salzburg, Austria
- Summer 2011 & 2012 **Assistant at Forum Alpbach**  
an interdisciplinary platform for science, politics, business & culture  
Vienna-Alpbach, Austria
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## FUNDED RESEARCH

- 2019 - 2022 **funding by the Austrian Academy of Science for European Constitutional Court Network Project**  
Role: Principle investigator together with Dr. Lando Kirchmair  
219 000 Euro
- 2019 - 2020 **funding by the University of Innsbruck (Digital Innovation in Research and Teaching) for project entitled “Beyond English: Multilingual Dictionary for the Quantitative Analysis of Social Science Texts”**  
Role: Principle investigator together with Kohei Watanabe, PhD  
24 000 Euro
- 2020 - 2022 **funding by the University of Innsbruck for project entitled “Policy-diffusion across international institutions: A text-network approach”**  
Role: Principle investigator together  
20 000 Euro
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## AWARDS & DISTINCTIONS

- November 2017 **Winner of the AK Wissenschaftspreis**  
for Dissertation entitled “The Political, Social, and Ecological Weight of Preferential Trade Agreements”
- May 2017 **Winner of the Young Investigators Award by University of Salzburg**  
for Dissertation entitled “The Political, Social, and Ecological Weight of Preferential Trade Agreements”
- Sept. - Dez. 2016 **Promotion grant by University of Salzburg for research stay abroad**
- June 2014 **Nomination for the Graf-Chotek Price, Innsbruck**  
for Diploma Thesis entitled “Effects of European Integration on FDI: The Central and Eastern European Countries”
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## ADDITIONAL ACADEMIC TRAINING

- Winter 2018 **Mastering Software Development in R**  
Johns Hopkins University, Coursera Course  
by Roger D. Peng and Brook Anderson
- Winter 2016 **Inferential Network Analysis**  
ECPR Winter School on Methods in Bamberg, Germany  
by Philip Leifeld
- March 2015 - Febr. 2016 **University didactic**  
at University of Salzburg, Austria
- Winter 2015 **Automated Web Data collection with R**  
ECPR Winter School on Methods in Bamberg, Germany  
by Peter Meissner
- Winter 2014 **Panel Data Analysis**  
ECPR Winter School on Methods in Vienna, Austria  
by Henrik Lohmann
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## TEACHING EXPERIENCE

- Summer 2019 **ECPR-Summer School: Introduction in Quantitative Text Analysis**  
for PhD-Students and Post-Docs  
at Central European University in Budapest, Hungary

**ECPR-Summer School: Advanced Quantitative Text Analysis**

for PhD-Students and Post-Docs

at Central European University in Budapest, Hungary

**Statistics lecture**

for Bachelor Students

**Research design**

for PhD Students

Winter 2018-2019/2019-2020 **Applied empirical political science (lecture and seminar)**

for Master Students

Winter 2017-2018 **Trade Policy**

for Bachelor Students

**Methods for Political Scientists**

for Master Students

**Applied Methods for Social Scientists**

for Bachelor Students as external lecturer

**Lecture on Trade Policy in Lecture Series *Topics in Philosophy, Political Science, and Economy***

for Bachelor Students

Summer 2016 & 2017 **Quantitative Methods Seminar**

for Bachelor Students

Winter 2015-2016 & **International Relations Introduction II Seminar**

Summer 2017 for Bachelor Students

April 2017 **Quantitative Methods with R**

as Staff Training

Summer 2015 **R-Tutorials**

for Master Students

Winter 2015 **Simulation Games**

for Secondary School Students

CONFERENCES PARTICIPATION

2019 **POLTEXT 2019**

role: presenter  
in Tokyo, Japan

**Workshop “Empirische Analyse von verfassungsrechtlichen Urteilen”**

role: presenter  
in Berlin, Germany

2018 **Austrian Political Science Association Meeting**

role: presenter and discussant  
in Innsbruck, Austria

**2018 APSA Annual Meeting & Exhibition**

role: presenter  
in Boston, Massachusetts, United States

**Preconference on Politics and Computational Social Science (PaCSS)**

role: presenter  
in Boston, Massachusetts, United States

**2018 ECPR General Conference**

role: presenter, chair, and discussant  
in Hamburg, Germany

**4th Annual Conference on Environmental Politics and Governance**

role: presenter  
in Stockholm, Sweden

**7th EPSA Annual General Conference**

role: presenter  
in Vienna, Austria

**PolText Incubator Workshop**

role: presenter and discussant  
in Budapest, Hungary

2017 **International Studies Section Meeting**

role: presenter, chair, and discussant  
in Salzburg, Austria

**Austrian Political Science Association Meeting**

role: presenter, chair, and discussant  
in Graz, Austria

**2017 APSA Annual Meeting & Exhibition**

role: presenter, chair, and discussant  
in San Francisco, California, United States

**The Political Economy of International Organizations conference**

role: presenter and discussant  
at World Trade Institute, Bern, Switzerland

**Swiss Political Science Association Annual Conference**

role: presenter and discussant  
at University of St. Gallen, Switzerland

2016 **2016 APSA Annual Meeting & Exhibition**

role: presenter  
at the Convention Center in Philadelphia, Pennsylvania, United States

**6th EPSA Annual General Conference**

role: presenter and chair  
at the Square Conference Centre, Brussels, Belgium

2015 **Tag der Politikwissenschaft**

role: presenter  
at University of Salzburg, Austria

**45th UACES Annual Conference**

role: presenter  
at University of Bilbao, Spain

**2nd GIFTA Workshop: European Union FTAs**

role: presenter and discussant  
at London School of Economics, United-Kingdom

**5th EPSA Annual General Conference**

role: presenter  
at the Schloss Schoenbrunn Conference Venue, Vienna, Austria

2014 **44th UACES Annual Conference**

role: presenter

at University College Cork, Ireland

**ECPR Graduate Conference**

role: presenter

at University of Innsbruck, Austria

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INVITED TALKS

2018 **Austrian Parliament**

Talk: “Preferential trade agreements from the European perspective’

at Austrian Parliament, Vienna, Austria

2017 **OECD Expert Meeting on Trade and Investment**

Talk: “Non-trade issues in preferential trade agreements’

at OECD headquarter, Paris, France

**NCCR trade: closing event**

Talk: “The trend towards more and stricter non-trade issues in preferential trade agreements’

in Grindelwald, Switzerland

**Trade and Environment Workshop**

Talk: “Voluntary compliance with non-trade issues in preferential trade agreements’

in Bonn, Germany

**Workshop on ‘Trade and Investment Treaties’**

Talk: “The power of boilerplate language”

at Galbino Castle, Arezzo, Italy

**Workshop on ‘Preferential Trade Agreements - Insights from the DESTA research project’**

Talk 1: “Compliance with Non-Trade Issues’

Talk 2: “Using computational text analysis tools to measure PTA designs’

at CEPS, Brussels, Belgium

2016 **Brown Bag Lunch Talk**

Talk: “The wedding of trade and non-trade issues’

at University of Laval, Quebec, Canada

**Workshop - Text Analysis and the Study of International Institutions**

Talk: "Human versus computer: latent traits in international agreements"  
at Freie Universität Berlin, Germany

2015 **International Symposium on Free Trade & Investment Agreements: TTIP, TPP and the rise of Mega-regionals Consequences for the world trading system**

Talk: "Key Trends in Preferential Trade Agreements"  
at Friedrich-Ebert-Stiftung, Berlin, Germany

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CONFERENCE ORGANIZATION

2019 **Co-organizer of POLTEXT 2019**

at Waseda University, Tokio

2017 **International Studies Section Meeting**

at University of Salzburg, Austria

2015 **Tag der Politikwissenschaft**

at University of Salzburg, Austria

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ACADEMIC SERVICE

2018 **Steering committee of the Austrian Association of Political Science**

**Committee on the development of the digital competences package**  
at University of Innsbruck, Austria

2017 **Member of the Habilitation commission "Zoe Lefkofridi"**

at University of Salzburg, Austria

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REVIEWING (See my Publons-Profile)

Journals American Journal of Political Science | International Interactions | International Studies Quarterly | Journal of Common Market Studies | Journal of Conflict Resolution | European Journal of Political Research | Journal of European Public Policy | Journal of Labor Market Research | Review of International Political Economy | Review of International Organizations | Oxford Encyclopedia | Political Analysis | Politics and Governance | Political Research Quarterly | Sustainability | World Development | World Politics

Books Chapman & Hall - CRC Statistics Book | Routledge



## LANGUAGE AND COMPUTER SKILLS

Languages - German (native speaker)  
- English (fluent)  
- French (good)  
- Norwegian (basic)

Statistical Programs R, Python, STATA, Matlab, SPSS, MAXqda

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## PUBLICATIONS

'The trend towards more and stricter non-trade issues in preferential trade agreements' (2019), in *Current Challenges and Future Scenarios in Global Trade and Investment Regulation*. Eds. Manfred Eslig and Gabriele Spilker. Cambridge: Cambridge University Press.

'Bargaining Positions, Institutional Design and the Duration of Preferential Trade Negotiations' (2018), in *International Interactions*, 44 (5), 833-861. (with Simon Wüthrich).

*Media coverage:* Negotiation duration data used for article in [the Economist](#) 'After Brexit, which trade deals should negotiators prioritise?'

'Good for some, bad for others: US investors and non-trade issues in preferential trade agreements' (2018), in *Review of International Organizations*, 13(2): 163-187.

'Mapping the trade and environment nexus: Insights from a new dataset' (2018), in *Global Environmental Politics*, 18(1): 122-139. (with Andreas Dür<sup>1</sup> and Jean-Frédéric Morin<sup>2</sup>).

'The domestic battle over the design of non-trade issues in preferential trade agreements' (2016), in *Review of International Political Economy*, 23 (5), 840-871.

*Media coverage:* Article mentioned in [Washington Post](#): 'Does globalization hurt poor workers? It's complicated'

'Business Interests and the Transatlantic Trade and Investment Partnership' (2015), in *The Politics of Transatlantic Trade Negotiations: TTIP in a Globalized World*. Eds. Jean-Frédéric Morin, Novotna Tereza, Ponjaert Frederik and Mario Telo. London: Ashgate, 69-80 (with Andreas Dür).

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## WORKING PAPERS

'The Power of Boilerplate: Decentralized Multilateralism and the International Tax Regime' under review at *International Organizations* (with Vincent Arel-Bundock; presented in Milan at EPSA in June 2017, in Galbino July 2017, in San Francisco at APSA in September 2017, in Hamburg at ECPR 2018).

- 'Self-Binding: The Risk of Non-Democratic Overthrow and Political Clauses in Preferential Trade Agreement' (with Joon Yang; presented in San Francisco at APSA in September 2017). (under review)
- 'Heterogeneous effects of chapters in preferential trade agreements on trade' (with Andreas Dür; presented in Berlin, January 2016 and Brussels, March 2017 and in Boston at PaCSS 2018).
- 'International Bargaining over Diffusion' (with Matthew Rablen; presented in Brussels at EPSA in June 2016, in Philadelphia APSA in September 2016; in San Francisco at APSA in September 2017; in Innsbruck at the Austrian Political Science Association Meeting 2018).
- 'Globalization and Voluntary Compliance with Non-Trade Issues in PTAs'. (presented in Brussels, March 2017; in Salzburg, May 2017; at APSA in San Francisco September 2017, in Bonn 2017)
- 'Beyond Window- Dressing: Environmental Provisions in South-South PTAs' (with Gabriele Spilker; presented in Vienna at EPSA 2018, in Stockholm at the annual conference on Environmental Politics and Governance and in Boston at APSA 2018, in Zürich at SPSA Annual Conference in 2019.).
- 'Trade Policy in a *GVC World*: Multinational Corporations and Trade Liberalization' (with Christina Anderer and Andreas Dür) (under review).
- 'Who wins and who loses from trade agreements? Firm-level evidence from TPP and TTIP' (with Andreas Dür; presented in Budapest at PolText Incubator Workshop 2018 and in Hamburg at ECPR 2018, in Zürich at SPSA Annual Conference in 2019, and at PEIO in Salzburg in 2019).